



## Symmetric Capital Announces Strategic Advisory Board

January 12, 2007

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We are very pleased to announce the initial members of our Strategic Advisory Board.

The Strategic Advisory Board, comprised of CEOs and other industry leaders with whom we have direct experience, will provide guidance, contacts, and hands-on assistance to our investment team and portfolio companies in a range of industries and geographies targeted by Symmetric. Their activities will enhance our efforts in deal sourcing and due diligence, and in many cases the Board members will work directly with us as directors, consultants, or operators within our portfolio companies.

The initial members of the **Strategic Advisory Board** are:

**Joel Alvord** – President of Shawmut Capital Partners, the private equity firm he co-founded with Dan Doyle. Previously, Joel led a distinguished career of over thirty-four years in financial services, beginning at Hartford National Bank, where he rose to President, and then at Shawmut National Bank, where he became CEO following its merger with Hartford National. He subsequently became Chairman of Fleet Financial after its merger with Shawmut National. Joel is active in a number of professional organizations and has served on the boards of the Federal Reserve Bank of Boston, Swiss Reinsurance Company of North America, FleetBoston Financial, Cuno, and HSB Group. Joel holds a bachelor's degree from Dartmouth College and an M.B.A. from the Amos Tuck School of Business Administration.

**Mark Scudieri** – former CEO of Hemophilia Resources of America, a disease management and specialty pharmaceuticals company which he founded in 1993. Rob Walsh led an investment in HRA by Summit Partners in 1999. Having become the largest private competitor in its field, the company was purchased by Accredo Health Group in 2004. Mark's career in healthcare services spans more than thirty years, including sales and management roles at Ross Laboratories, American McGaw Laboratories, and Caremark, prior to the founding of HRA. Mark earned a B.A. from Rutgers University and served in the U.S. Navy. *continues* ►



**Tom Fay** – former CEO of EMED Co., a direct marketer of safety signs and equipment. Rob Walsh co-led Summit’s investment in EMED and recruited Tom as a new CEO, following Tom’s completion of two due diligence projects for Summit. After several years of industry-leading performance, EMED was acquired by its public competitor, Brady Corp., in 2004. Tom was also previously Executive Vice President of WearGuard, a direct marketer of specialty clothing, where revenues nearly tripled and earnings increased ten-fold during his tenure. Tom is a graduate of Boston College and the Wharton School at the University of Pennsylvania. ■

### *About Symmetric Capital*

Symmetric Capital is a private equity firm investing in profitable growth companies throughout the United States and Canada. With the flexibility to invest in either minority or majority positions, Symmetric structures transactions that meet both the immediate and the longer-term objectives of owners and managers – all without changing a company’s entrepreneurial culture or introducing excessive debt that restricts growth. Since 1990, Symmetric’s principals have built dozens of successful, collaborative partnerships, beginning in each case with an equity investment to fund growth, shareholder liquidity, debt repayment, a management-led buyout or a strategic acquisition.

Symmetric targets companies with at least \$10 million in revenues and \$2 million in operating profits. Sectors of interest include business and financial services, healthcare, technology, software, education, and consumer and industrial products. With over \$200 million in committed capital under management, Symmetric typically invests \$5-25 million in each company. Larger transactions can be funded in partnership with our limited partners or with other co-investors.

For more information on Symmetric, please visit [www.symmetriccapital.com](http://www.symmetriccapital.com).