



Symmetric Capital Achieves Liquidity from TekLinks Investment

July 30, 2012



Concluding a successful partnership of more than four years, Symmetric Capital is pleased to announce the recapitalization of TekLinks by Pamlico Capital and the company's management team. Symmetric invested in TekLinks in early 2008, providing capital and experience for the company's ambitious growth plan—which has involved new territories and new business lines—with a shared goal of continuing to build a sound, profitable growth business.

Based in Birmingham, Alabama, TekLinks has become the leading provider of complex technology solutions and managed and cloud services to businesses throughout Alabama, Mississippi, Tennessee, and the Gulf South. Following Symmetric's investment, the company developed three SSAE 16 Type II audited data centers to support its new managed and cloud services. TekLinks was recognized by MSPmentor as the eighteenth-largest managed services provider in the U.S.

Symmetric Partner Rob Walsh said, "It's been a privilege and great pleasure to work with TekLinks for the past four years. The team has done a tremendous job in identifying and fulfilling customers' needs and building the region's best provider. We're very happy to have been part of the TekLinks story, and we wish our friends continued success."

TekLinks founder Stuart Raburn remarked, "Symmetric has been the ideal partner. In our initial meeting they told us they wanted to 'back our play' and not run our company. They remained true to their word and helped us achieve levels of success we would not have dreamed of. It's been a great partnership which built both success and friendships."

More information on TekLinks and its services can be found at www.teklinks.com.

For more information about Symmetric and Pamlico Capital, please see next page. ►



About Symmetric Capital

Symmetric Capital is a private equity firm investing in profitable growth companies throughout the United States and Canada. With the flexibility to invest in either minority or majority positions, Symmetric structures transactions that meet both the immediate and the longer-term objectives of owners and managers – all without changing a company’s entrepreneurial culture or introducing excessive debt that restricts growth. Since 1990, Symmetric’s principals have built dozens of successful, collaborative partnerships, beginning in each case with an equity investment to fund growth, shareholder liquidity, debt repayment, a management-led buyout or a strategic acquisition.

Symmetric targets companies with at least \$10 million in revenues and \$2 million in operating profits. Sectors of interest include business and financial services, healthcare, technology, software, education, and consumer and industrial products. With over \$200 million in committed capital under management, Symmetric typically invests \$5-25 million in each company. Larger transactions can be funded in partnership with our limited partners or with other co-investors.

For more information on Symmetric, please visit www.symmetriccapital.com.

About Pamlico Capital

Pamlico Capital is a private equity firm founded in 1988 that invests in growing middle-market companies in the United States. Pamlico Capital seeks control-oriented growth equity and buyout investments of up to \$75 million alongside proven management teams in its target industries: business and technology services, communications, and healthcare. The firm, based in Charlotte, North Carolina, currently manages over \$2 billion in assets. For additional information, please visit www.pamlicocapital.com.